Important Note: 1. On completing your answers, compulsorily draw diagonal cross lines on the remaining blank pages.

## 18IS645

# Sixth Semester B.E. Degree Examination, Dec.2024/Jan.2025 Information Management System

Time: 3 hrs. Max. Marks: 100

Note: Answer any FIVE full questions, choosing ONE full question from each module.

## Module-1

- 1 a. Explain IS framework for business professionals using appropriate diagram. (10 Marks)
  - b. Explain components of an information system in details.

## (10 Marks)

#### OR

- 2 a. List and describe basic competitive strategies in detail. (10 Marks)
  - b. How a business uses internet technologies to form a virtual company and alliance with business partners? (10 Marks)

## Module-2

- 3 a. Explain the following:
  - i) Manufacturing systems
  - ii) Financial management systems.

- (10 Marks)
- b. Demonstrate the enterprise application architecture showing various functional areas with a neat diagram. (10 Marks)

#### OF

- 4 a. What is a transaction processing system? Explain the stages of transaction processing cycle.
  (08 Marks)
  - b. What is targeted marketing? Explain major components for e-commerce.
  - c. Explain Accounting systems.

## (08 Marks) (04 Marks)

### Module-3

- 5 a. What is CRM? Illustrate some of the major application components of a CRM system with a neat diagram. (10 Marks)
  - b. Explain how ERP systems support the business process flows and customer and supplier information flows with a neat diagram. (05 Marks)
  - c. Explain the trends in ERP.

### (05 Marks)

#### OR

- 6 a. What is SCM? Explain the functional SCM process using internet that supports supply chain life cycle with a neat diagram. (10 Marks)
  - b. Explain the benefits and challenges of SCM. Also explain the trends in SCM with a neat diagram. (10 Marks)

### Module-4

- 7 a. Explain the e-commerce process architecture with a neat diagram. (10 Marks)
  - b. Explain the web store requirements to host an e-commerce application. (10 Marks)

#### OR

- 8 a. Explain electronic payment process. Write a neat diagram of secure electronic payment system with many payment alternatives. (10 Marks)
  - b. List and explain the different e-commerce success factors.

## (10 Marks)

## Module-5

- 9 a. What is decision support system? With a neat diagram, explain the web-enabled marketing decision support system. (10 Marks)
  - b. Explain the components of enterprise portal with a neat diagram.

## (10 Marks)

OR

- 10 a. Explain various attributes of information quality. (10 Marks)
  - b. Define Artificial Intelligence. Explain the major applications of AI. (10 Marks)

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