## CBCS SCHEME

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# Seventh Semester B.E./B.Tech. Degree Examination, Dec.2024/Jan.2025 Predictive Analytics

Time: 3 hrs. Max. Marks: 100

Note: Answer any FIVE full questions, choosing ONE full question from each module.

### Module-1

- a. Define predictive modeling. Describe its importance in Business Analytics. (06 Marks)
  - b. Explain how propensity models are used in predictive analytics with an example. (08 Marks)
  - c. Discuss the types of Business Analytics in brief. (06 Marks)

#### OR

- 2 a. Identify and explain three key challenges in developing accurate predictive models.
  - (06 Marks)
  - b. Describe overfitting in predictive modeling and suggest strategies to mitigate it. (08 Marks)
  - c. Discuss the role of clustering in customer segmentation. (06 Marks)

### Module-2

- 3 a. Explain the differences between statistical and machine learning models. (06 Marks)
  - b. Discuss the significance of hyper parameter tuning in machine learning. (06 Marks)
  - c. Compare decision trees and random forests in predictive modeling. (08 Marks)

#### OR

- 4 a. Define overfitting and underfitting. Explain how cross-validation helps addressing their issues. (08 Marks)
  - b. Explain the benefits of ensemble methods in predictive modeling. (06 Marks)
  - c. Describe how Support Vector Machine (SVM) can be used for both regression and classification. (06 Marks)

#### Module-3

- 5 a. Explain feature engineering and its significance in predictive modeling. (06 Marks)
  - b. Compare and contrast data transformation and data normalization. (06 Marks)
  - c. Describe missing data handling and list with brief, common imputation techniques.

(08 Marks)

#### OR

- 6 a. Explain the importance of data scaling in models like SVM and k-NN. (08 Marks)
  - b. Describe predictor binning in data preprocessing. (04 Marks)
  - c. Write an "R" program to apply logarithmic transformation to skewed data.

Store ID	Wait Time (minutes)
A	5
В	6
С	5
D	4
Е	7
F	12
G	6
Н	11

(08 Marks)

### Module-4

- 7 a. Explain the differences between linear and nonlinear regression models with examples.
  (08 Marks)
  - b. Discuss the assumptions underlying linear regression and the impact of assumption violation. (06 Marks)
  - c. Write an 'r' program to create a linear regression model and summarize its output for the given data. (06 Marks)

Data for O.7(c) and O.9(c)

Row	Spend	Web Traffic	Discount	Sales
1	1629	2383	21.3	1877.5
2	1332	1842	14.5	3425.4
3	1894	4231	23.7	3076.8
4	697	1221	10.2	1533.9
5	1268	2108	27.4	1892.1
6	1986	4634	15.9	5496.6
7	612	1443	25.3	1227.8
8	1749	3782	12.7	4512.5

#### OR

- 8 a. Define multicollinearity and its impact on regression models. (08 Marks)
  - Discuss the bias-variance trade off in regression model. (06 Marks)
  - c. Explain r-squared and its uses in evaluation of model performance. (06 Marks)

#### Module-5

- 9 a. Compare logistic regression with discriminant analysis for classification tasks. (08 Marks)
  - b. Describe confusion matrix and its role in model evaluation. (06 Marks)
  - c. Write a "R" program to perform logistic regression on a dataset and evaluate its performance. (06 Marks)

#### OR

- 10 a. Explain the difference between precision and recall in classification. (04 Marks)
  - b. Discuss the role of feature selection and how it improves model accuracy. (06 Marks)
    - c. Explain how Receiver Operating Characteristic (ROC) curves evaluate classification model performance with an example. (10 Marks)

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