



38423

Reg. No.

--	--	--	--	--	--	--	--

IV Semester B.B.A. (AM) Degree Examination, August/September - 2023

BUSINESS MANAGEMENT (AVIATION)**Business Regulations***(CBCS Scheme 2019 Batch Repeaters)***Paper : 4.5****Time : 3 Hours****Maximum Marks : 70****Instructions to Candidates:**

Answers should be written in English only.

SECTION - AAnswer any **Five** questions. Each question carries **2** marks.**(5×2=10)**

1. a) Define the term contract.
- b) What do you mean by quantum meruit?
- c) Mention any two points of distinction between a sale and an agreement to sell.
- d) Expand FOB and CIF.
- e) Who is an unpaid seller?
- f) Who is a del - credere agent?
- g) What do you mean by Endorsement?

SECTION - BAnswer any **Three** questions. Each question carries **6** marks.**(3×6=18)**

2. What is an offer? What are its types?
3. What are the differences between conditions and warranties?
4. What do you mean by crossing of cheque? What are its types?
5. What are the different types of endorsements?

[P.T.O.]



(2)

SECTION - C



38423

Answer any **Three** questions. Each question 14 marks.

(3×14=42)

6. Discuss in detail various essential elements of a contract.
 7. What do you mean by breach of contract? What are the remedies to breach of contract?
 8. Who is an agent? Explain the relationship between the Principal and an Agent.
 9. What are negotiable instruments? Explain its types.
-