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III Semester B.B.A. Degree Examination, March/April - 2023

BUSINESS ADMINISTRATION

Corporate Communication Skills - I

(CBCS Scheme Repeaters 2019 - 20 Batch)

Paper: 3.2

Time: 3 Hours

Maximum Marks: 70

Instructions to Candidates:

Answers should be written in English only.

SECTION -A

Answer any Five sub questions. Each sub question carries 2 marks.

 $(5 \times 2 = 10)$

- 1. a) Give the meaning of communication.
 - b) State any two features of inter personal communication.
 - c) What is Reading skill?
 - d) What do you mean by departmental meeting?
 - e) Define 'Gossip'.
 - f) What is business letter?
 - g) Give the meaning of letter of inquiry.

SECTION - B

Answer any Three questions. Each question carries 5 marks.

 $(3 \times 5 = 15)$

- 2. Briefly explain various types of presentations.
- 3. Discuss the features of push and pull channel of communication.
- 4. Explain the purpose of communication.
- 5. Discuss the importance of ethical communication.

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SECTION - C

Answer any Three questions. Each question carries 15 marks.

 $(3 \times 15 = 45)$

- Discuss various types of listening. 6.
- Explain the stages of communication in detail. 7.
- 8. Briefly explain various types of communication media.
- 9. Nakoda computers , Belgaum has received 45 computers/laptops from Balaji a) computers dealer, Bangalore. Out of which 10 laptops are damaged. Draft a complaint letter asking for favourable reply.
 - Draft a letter as Regional manager of Gokuldas export limited firmly requesting Sony b) garments for payment of bill of Rs. 50,000/- for goods purchased 4 months ago, by making it clear in the letter that if the bill amount is not paid within a month time, legal action will be taken against the company.

