## 18CS51

## Fifth Semester B.E. Degree Examination, June/July 2023 Management and Entrepreneurship for IT Industry

Time: 3 hrs. Max. Marks: 100

	Note: Answer any FIVE full questions, choosing ONE full question from each module.		
		Module-1	
1	a.	Define Management. List and explain roles of a manager.	(10 Marks)
	b.	List and analyze the different steps involved in planning.	(10 Marks)
		OR A	
2	a.	Define organization. Explain the nature and purpose of an organization.	(10 Marks)
	b.	Explain in brief sources of recruitment and steps in the selection procedure.	(10 Marks)
		Module-2	
3	a.	Explain Maslow's need hierarchy theory of motivation along with its merits an	d demerits.
		Y Y	(10 Marks)
	b.	Analyze the following leadership styles:	
		(i) Traits approach	9
		(ii) Behavioural approach	
		(iii) Contingency approach.	(10 Marks)
		OR	
4	a.	What is communication? By make use of a diagram explain the imp	ortance of
		communication.	(10 Marks)
	b.	Analyze the different steps in controlling.	(10 Marks)
		Module-3	
5	a.	Define Entrepreneur. Explain the characteristics of an entrepreneur.	(10 Marks)
	b.	Explain the functions of Entrepreneur.	(10 Marks)
		OR	
6		Analyze the various stages in Entrepreneurial process.	(10 Marks)
	b.	Write an explanatory note on the following:	
		(i) Barries to Entrepreneurship.	
		(ii) Entrepreneurship in India.	(10 Marks)
		Module-4	
7	a.	List and explain various factors to be considered for selection of a project.	(10 Marks)
	b.	What is ERP? Explain the importance of ERP.	(10 Marks)

## OR

- 8 a. What is a project report? List and explain the different guidelines provided by the planning commission for the preparation of project report. (10 Marks)
  - b. Write short notes on:
    - (i) Supply chain management.
    - (ii) Types of project report.

(10 Marks)

## Module-5

- 9 a. Explain the following:
  - (i) KSFC
  - (ii) KSSIDC
  - (iii) TECSOK
  - (iv) NSIC Explain characteristics and advantages of micro and small enterprise.

(10 Marks)

(10 Marks)

OR

- 10 a. Write a short note on:
  - (i) Five years plan
  - (ii) Sri N.R. Narayana Murthy
  - b. What is Intellectual property? Why promote and protect intellectual property?
  - c. Discuss objectives of KIADB.

(10 Marks) (06 Marks)

(04 Marks)

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