## CBCS SCHEME

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## Fifth Semester B.E. Degree Examination, June/July 2023 **Management and Entrepreneurship**

Max. Marks: 100 Time: 3 hrs. Note: Answer any FIVE full questions, choosing ONE full question from each module. Module-1 Explain the scope and functional areas of management. (10 Marks) 1 (10 Marks) Explain the modern management approaches. (10 Marks) List and explain the general steps in planning. What is decision making? Explain its characteristics. (10 Marks) Module-2 (10 Marks) Explain the principles of organization. What is staffing? Explain the selection procedures followed by the present companies. (10 Marks) (10 Marks) Identify the essentials of a sound central system. List the different motivation theories and explain Herzberg's theory (10 Marks) Module-(10 Marks) Define entrepreneur. Explain the functions. (10 Marks) List and explain the types of entrepreneurs. OR What are the stages in entrepreneurial process? Explain. (10 Marks) (10 Marks) Discuss the role of entrepreneurs in economic development. Module-4 (10 Marks) Explain the steps to start an SSI. (10 Marks) b. Write short notes on: i) KIADB (10 Marks) Summaries the effect of WTO/GATT on Indian SSI. (10 Marks) Write short notes on: i) KSMC ii) SISI. Module-5 (10 Marks) What are the contents of a project report? Explain. (10 Marks) Explain the different details found in partnership agreement. b. Explain the guidelines by planning commission for project report. (10 Marks)

Important Note: 1. On completing your answers, compulsorily draw diagonal cross lines on the remaining blank pages.

2. Any revealing of identification, appeal to evaluator and /or equations written eg, 42+8 = 50, will be treated as malpractice.

10 a.

Write short notes on sole proprietorship.

(10 Marks)