

EXECUTIVE SUMMARY

My temporary position with Religare Broking Ltd was an incredible learning experience. I got a firsthand comprehension of how a financier business is run.

In my temporary job period, I took in the essentials of stock exchanging, common assets, wares, protection and Religare Broking Ltd items. The two principle significant Functions which I am allotted to do is Client securing and Investment the executives. Under Client Acquisition I am answerable for producing leads for the organization. These Leads are created from LMS (containing subtleties of planned customers) of the organization and leads of my own. The leads I produce can be extensively grouped in three classes Cold Leads, Warm Leads and Hot Leads. I utilize the LMS data set to contact customers and clarify different sorts of administrations that Religare Broking Ltd capital has to bring to the table to its client to simplify exchanging Under speculation the executives my job is to deal with the customer documentation measure, customers "Focusing in measure", finding out about exchanging values and products lastly giving idea about stock costs. On certain days I was taken to the exchanging room where the dealers would execute exchanges for the clients. I was additionally approached to open an exchanging account the organization and afterward utilize their product to purchase/sell shares. Religare Broking Ltd Capital has best in class programming where it empowers merchants to get precise data of the stock costs and helps those makes exchanges flawlessly. I was given a rundown of stocks to follow and I was approached to follow their presentation for a specific period (typically multi week). I saw the effect of the Union Budget on the securities exchange. The Budget supported more foundation and country improvement. Henceforth, the foundation and protection stocks saw an