

Mr. Joshi has been a career focused man and because of his skill and competence the company made sure that he bagged all the overseas projects. Since Mr. Joshi travelled abroad regularly his wife Disha, gave up her job in the bank and decided to focus on the children and her mother in law.

This higher middle class family is also thinking of setting up their own software firm in partnership with 2 other friends for further growth and security of the family.

Questions :

- a. Suggest various life insurance products for the family members with particulars like sum assured term etc and state appropriate reasons. (10 Marks)
- b. Suggest various general insurance products for the family members with particulars such as sum assured term etc and state appropriate reasons. (06 Marks)
